

6 Leaders in Construction Share Priority Data Skills to Plan for Now

[Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com>]

By Alyssa Jaber,

Picture this. Project setbacks are no longer something to dread, instead, you're able to navigate them with ease. Your project is on track and your entire workforce, from jobsite managers to executives in the office, are seamlessly sharing real-time data—and making great decisions because of it. Every phase of construction is on time and on budget. Sounds like a dream, right? You might be surprised to learn that this dream-cape is closer to reality than you think.

So, what holds so many construction firms back from achieving this possibility? Harnessing the Data Advantage in Construction, a global industry report made in partnership between Autodesk and FMI, uncovers some answers to this pertinent question.

According to our research, over \$1.8 trillion in global construction waste may be caused due to bad data. The root of this problem is largely associated with deficiencies in the quality of data you make decisions from. In turn, this issue begs some important questions directly related to how skilled your workforce is in leveraging the plethora of data points.

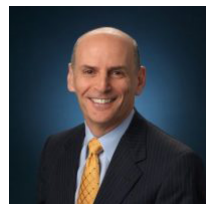
As a leader or manager, ask yourself:

1. What kind of skills are needed to make sure my teams keep up with industry tech?
2. Should I be investing in my teams' data and tech skills? What does that look like?
3. What roles should I expect to fill as construction becomes more data-driven?

To help answer these questions, we spoke with several respected technology leaders in construction. They shared their thoughts on the importance of workforce upskilling and tips for embracing the data-driven world of construction. What we found was a range of ideas for getting more value from your data, how to properly govern data, and suggestions for fostering a data-first culture. Read on for their insights.

Data skills with high value

The volume of construction data has doubled in the last three years according to our research in the data strategy report mentioned above. We asked, "What data management or analytical skills do you think will be most important in the future of the construction industry?"



Understanding the value of data in decision-making

"In general, every person should understand the value of data and data-driven decision-making. This might include how to think about what data is important for evaluating a particular business process or problem area, effective ways to visualize data, and even applying basic statistics concepts like correlations and standard deviations."

—Warren Kudman, CIO, Turner Construction Company

Making data trustworthy and easy to access



"Robust data collections and a single source of truth are critical for a successful project. The data needs to be timely and accurate. Users should be able to trust the data. In addition to this, the data entries need to be automated. People should not have to enter the same data in multiple systems."

—Hrishi Maha, Leader Data Analytics and Software Development, DPR Construction



Knowing how to use new analytic technology

"Do not rely on the age-old reporting that your system is currently generating. Ask new questions about how jobs perform. Ask questions about how teams and different combinations of teams, project types, and clients all interact. Start leveraging new analytic technology to tell you where it sees issues in your business and go from there. If you just stick to the same report you have always used, you won't see the value of the gold mine you are sitting on."

—Matt Lamb, Chief Innovation Officer, Rosendin

Ensuring data governance, stewardship and consistency



"Embedded data governance and data stewardship will be essential to ensure the credibility, quality, and security of data as the demand for self-service continues and as we become more interconnected with our partners, clients, supply-chain, and environment."

—Jenny Moshea, Chief Information Officer, Sellen Construction

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Entrepreneurs Giving Young Latino Business Owners a Helping Hand

Entrepreneurs making inspired strides to galvanize, empower & bolster underrepresented young Latino business owners; Annual 'LatinX Travel Summit' convenes businesses and professionals in the fields of travel, music, tech, media, and health and wellness to drive awareness, visibility, networking, mentorship, resources and other support opportunities for young Latino entrepreneurs and Latin American-focused companies at large

By Merilee Kern, MBA

What started out as two socially-minded entrepreneur's idea to foster, promote and highlight the beauty, power and diversity of young Latino entrepreneurs has blossomed into a bona fide movement—one that's capturing the hearts and minds of some of the world's leading multinational brands.

When best friends Michael Watson and Pablo Segarra, both of Puerto Rican descent, were growing up together in the Bronx, New York,

they never envisioned spearheading an organization helping Latino Gen X and Gen Z professionals establish closer ties with each other... and their origins through travel, tech, music and other cultural platforms. This is exactly what Watson, a former Global Director of a Fortune 500 company, and Segarra, a retired New York City police officer, have accomplished amid long-standing careers advocating for the Latin American and Caribbean community and culture and, more specifically, going over-and-above to advance young Latino entrepreneurship. This lamenting that, despite representing a significant sector of the U.S. population, this group of professionals disproportionately represents less than 5% of the U.S. population although the majority of Hispanics in the nation—a full 61%—are Millennials according to the Pew Research Center.

Case in point is Watson's current endeavor as CEO of Ventyour Inc.—the holdings company of the LatinX Travel Club young Latino entrepreneurship advocacy organization that he co-founded with Segarra. Despite their strength in

numbers, it has been well-reported that Hispanic Millennial small business owners face unfortunate challenges that are "unique to their age and cultural demographic groups" like staffing, scaling, accessing capital and lack of opportunity-creating personal contacts or relationships.

Also underscoring the disparities for this group is a Guidant Financial Millennials in Business study finding that only a quarter of Millennial small business owners are Hispanic—18% of which represented by Gen X specifically—which further fractionalizes down those owned by the Gen Z set, Hispanic women and other sub-groups therein. Also revealing from The Deloitte Global 2021 Millennial and Gen Z Survey is that a full 20%—one in five Millennials overall—feel discriminated against all of the time, or frequently, because of an aspect of their background. Further to that point, this survey also exposed that a majority of Millennials and Gen Zs believe we are at a tipping point on key societal issues to include inequality and discrimination.

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
1160 Battery Street East, Suite #100 • San Francisco, CA 94111

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LA County Introduces New LGBTQQ+ Certification for Small Businesses Seeking County Contracts

[Article was originally posted on <https://dcba.lacounty.gov>]

The County of Los Angeles is introducing a new certification status to enhance our Community Business Enterprise (CBE) program. The LGBTQQ+ certification creates a new pathway for businesses owned by Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning individuals to engage in County procurement opportunities. It is essential that County dollars are reinvested in our diverse business community that were most impacted by the pandemic. Through this and similar initiatives we ensure that County procurement becomes a tool to grow and support businesses throughout our recovery and beyond. The LGBTQQ+ certification is the latest addition to the CBE, which helps ensure that businesses owned and controlled by economically and socially disadvantaged individuals are engaged in opportunities to compete for County contracts. The County's CBE Participation Goal for County Contracts establishes more inclusive practices into contracting and purchasing, setting a 25-percent participation goal for CBE-certified vendors.

To be eligible for LGBTQQ+ certification, a business must be 51 percent owned and controlled by at least one or more LGBTQQ individuals. They must also have an active certification with the National LGBTQ Chamber of Commerce or through the Supplier Clearinghouse as authorized through the California Public Utilities Commission (CPUC).

"The County wants to improve access to County contracts for LGBTQ-owned businesses. We want to make sure that public resources are fairly allocated as a part of helping to strengthen historically disadvantaged communities," said Supervisor Sheila Kuehl. "LA County stands for inclusion and equity in its contracting, including our vibrant LGBTQ communities."

"I am committed to ensuring that inclusive and culturally competent practices are integrated into all County contracting and procurement policies," said Chair Hilda L. Solis. "This is particularly important during the COVID-19 pandemic because of the impact on LGBTQ and minority-owned businesses. I hope this initiative will further move the County toward true equity in contracting. It's long overdue."

"This is an important and necessary step toward a more inclusive LA County," said Supervisor Holly J. Mitchell. "From our procurement process to the direct services we provide, our commitment to acceptance, equity, and doing what's right must be unwavering. It's imperative that we have suppliers as diverse as the residents we serve."

"LA County is the most diverse county in the nation and our small businesses reflect that," said Supervisor Janice Hahn. "The CBE makes sure at least a quarter of our County contracts goes to diverse small businesses, including those owned by people of color and women. One group we were previously missing was our LGBTQ+ owned small businesses. That is why our Board of Supervisors recently voted to ensure these businesses would qualify for this important program."

"Diversity strengthens our business community," said Supervisor Kathryn Barger. "This initiative reiterates the Board of Supervisors' commitment to inclusivity and equity for all aspects of County service. LGBTQ businesses bring creativity and ingenuity to the marketplace. As we revitalize our local economy, these businesses will play an important role in our path forward."

"Our department is committed to help entrepreneurs and small business owners find success through County contracting," said Rafael Carbajal, Director of the LA County Department of Consumer and Business Affairs. "We look forward to serving more LGBTQQ+ owned businesses through the Office of Small Business and helping them get connected to new opportunities in LA County."

For more details about how to do business with the County and about the eligibility requirements of the LGBTQQ+ certification, contact the Office of Small Business at (323) 881-3964.

Join DCBA and our partner agencies on Monday, October 4 at 10 a.m. for a live virtual forum to learn more about this new certification. Register at bit.ly/LGBTQQCert.

Other certifications within the CBE include Minority Business Enterprise, Women Business Enterprise, Disabled Veteran Business Enterprise, and Disadvantaged Business Enterprise.

SOURCE: <https://dcba.lacounty.gov/newsroom/lgbtqq-certification-launches/>

6 Leaders in Construction Share Priority Data Skills to Plan for Now

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"As we dive deeper into data, having governance and policies associated with how data is collected, used, and shared, is crucial. Doing so involves

the hiring of IT personnel with data analytics/architecture backgrounds to help wrangle the data. This is step one; without consistency, data is useless, and without governance, the associated risk is exponential."

—Dan Smolilo, Director of Process and Innovation, Walsh Group



"The two skills that will be paramount in the future are understanding how to connect and relate data from disparate sources. Then you

need to focus on keeping controls in place so that the data stays clean and standardized for better analysis."

—Travis Voss, Leader of Innovative Technology, Helm-Mechanical

Why and how to invest in data skills

Investing in skill development can help ensure your team is equipped to manage current and future challenges. Knowing where to start is often the hardest part. We asked, "Do you think construction companies should be investing in skill development (such as data management and analysis) to equip their workforce for the future? If so, where do you think firms should start?"

"We can start by understanding our current development plans and how we can provide simple introductory lessons. These lessons will help weed out the people that do not value these

processes and empower the ones who do with more refined and developed courses. There are various ways to empower through education, whether it's through local university data analytics courses, solution-specific courses (from providers like *mondoDB* or *PowerBI*), or advanced certifications courses (from solutions such as *Udemy*, *Codecademy*, or various other certification courses). Education is key to being a highly functional and top-performing company."

—Dan Smolilo, Director of Process and Innovation, Walsh Group

Begin with a data strategy

"Companies should establish a data strategy and set goals, and work toward a data culture in the organization. That part is critical for becoming a data-driven company. Once the data strategy is established, the roles within data can be identified. As each organization works differ-

ently, the roles may have to be customized to suit the needs."

—Hrishi Maha, Leader Data Analytics and Software Development, DPR Construction

Support high-level B.I. and analytics training

"I think [companies] should be hiring people specifically for these roles. We should be investing in some high-level training for our project teams on the importance of good data collection as well as placing controls into the systems we use to prevent bad data from being entered."

—Travis Voss, Leader of Innovative Technology, Helm-Mechanical

"We should expect to support a large percentage of our staff in basic business intelligence/analytics tools so that anyone can quickly develop

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EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

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ISSN 0892-5992



Access to Capital

Ready to Grow Your Business?

How to Get a Small Business Loan in 2021

[Article was originally posted on <https://fundbox.com>]

By Jacqueline DeMarco,

Sometimes it takes money to make money. It's cheesy to say, but oh so true in the world of business. When you're running a small business, having extra cash on hand can really come in handy. Whether you want some startup funding to get the ball rolling or need a little help to cover payroll while overcoming a temporary challenge, a small business loan can help you get the job done. Let's dive into how to get a small business loan, where to find one, and what your alternatives may look like.

Where to get a small business loan

If you're not sure where to start when looking for a small business loan for the first time, there are a few different paths you can pursue. Small business loans are often available at banks and credit unions, as well as online lenders or alternative lenders. Each one of these sources may have different offerings and requirements, so let's take a look at what you can generally expect when dealing with each.

Banks and credit unions

The same financial institutions you do your personal banking at may have small business loans available. Of course, you can look outside your usual bank or credit union as well. However, if you're in good standing with your bank regarding your personal accounts, that can work in your favor when applying for a small business loan. Both banks and credit unions tend to serve larger and more established businesses, but that doesn't mean small businesses can't fit into those categories. Especially, if the bank or credit union has loans backed by the U.S. Small Business Association (SBA)—these are known as SBA loans. Loans backed by the SBA lower the risk for the lender, so it can make it easier for newer small businesses to take out a loan.

Online and alternative lenders

Nowadays, you don't have to stick to traditional financing methods. Online lenders and alternative lenders (like peer-to-peer lenders) can offer similar products as banks or credit unions, they just do so without offering in-person access to

customers. If you prefer to do your banking in person, an online lender may not be the best fit. However, a lot of online lenders offer more flexibility than brick-and-mortar banks, which can be a good fit when starting a new business. There are also peer-to-peer small business lenders that can be found online where you can connect with investors looking to support small businesses. Peer-to-peer lending typically has less stringent criteria than when working with a big bank or credit union, but because the risk level can be high for lenders, you may have higher interest rates than you would find with a traditional business loan.

Types of small business loans

There are a few types of small business loans that may be available to you. Each has their own unique benefits and downsides, so you'll need to think carefully about which type is best for your business.

Business line of credit

A business line of credit works similarly to a credit card and you can use it to make purchases

for your business such as stocking up on inventory or paying for ads. This form of credit comes with a maximum limit you can borrow and what's helpful is that if you don't borrow the full amount, you won't pay interest on any money not borrowed.

Business term loan

A business term loan provides borrowers with a lump sum, as well as a fixed term and repayment amount. Payment will include both interest and principal payments.

Invoice financing

Some small businesses struggle with cash flow while waiting for invoices to be paid. If this is an area you struggle with, invoice financing (also known as factoring) can help by allowing you to sell your unpaid invoices to a lender at a discounted rate.

Visit the link below for the full article:

<https://fundbox.com/blog/small-business-loan-2021/>



California Sub-Bid Request Ads

SWINERTON



INVITATION TO BID FOR
Salvation Army Center - PSH1
1455 Salvation Place, Anaheim, CA 92805

APPLICABLE TRADES

Structural & Site Concrete, Metal fabrication, Rough Carpentry, Architectural Woodwork, Roofing, Doors, Frames, & Hardware, Drywall & Framing, Tile, Stone, & Countertops, Flooring, Painting, Acoustical Ceilings, Specialties, Signage, Elevators, Fire Suppression, Plumbing & Fixtures, HVAC, Electrical, Fire Alarm, Low Voltage, Asphalt & Striping

CERTIFICATION DESIRES

HUD Section 3

APPLICANTS

If interested in prequalifying and bidding, please contact VMiguel@swinerton.com (213) 896-3439 for the prequalification and Bid Forms. Do NOT contact Architect or any of the project Consultants. All queries direct to Swinerton.

PREQUALIFICATION SUBMITTALS

1. Submit all documents required for Swinerton Prequalification.
 - a. Visit: <http://www.swinerton.com/subcontractors/subcontractor-prequal>.
2. Complete Review of and Sign Swinerton Master Service Agreement.

PROJECT INFORMATION AND DESCRIPTION:

PROJECT DESCRIPTION

New 4 Story Permanent Supportive Housing (PSH1) building w/ (72) Residential units consisting of (70) studio units, (1) one-bedroom unit, and (1) two-bedroom unit and ground floor office space. Includes new partitions, doors, lights, finishes, mechanical, electrical, plumbing, and site work.

The bid documents are available at BuildingConnected.com, (Search for Salvation Army Center - PSH1).

Project Requirements: Prevailing Wage/Davis-Bacon; EMR less than 1.0; Swinerton PLP wrap policy; Textura; CCIP/PLP Enrollment. For more information, please refer to the bid documents.

BID START DATE

Monday, September 27th 2021

DUE DATE FOR TRADE CONTRACTOR BIDS

Friday, October 15th, 2021 at 2:00PM PST

Submit Bids to Swinerton at:

mason.niknejad@swinerton.com

Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS & SUPPLIERS

From All Disadvantaged Business Enterprises (DBE)
Subcontractors/Sub-consultants/Suppliers/Vendors registered as a DBE business for:

Project Name: Live Oak Park Road Bridge Replacement

RFP No. 11177

Owner: County of San Diego

DBE Contract Goal 16%

Reyes Construction is requesting bids in the areas described, but not limited to:

(Subcontractors)- Clear and Grub (Inc. Tree Removal), Guardrail & Cable Railing, Rebar, Asphalt Paving, Striping & Signs (Temp. & Permanent), Minor Concrete, CIDH Concrete Piling, Pre-Stressing Cast-In-Place Concrete, Electrical, Landscape & Irrigation, Trucking, Temp. Traffic Control/ Video Detection, Quality Control, Dewatering, Soldier Pile Wall, Storm Water Sampling

(Suppliers)- Articulated Concrete Block, Aggregates, HDPE Pipe, Ready Mix Concrete, Traffic Control Items, Precast Concrete, Bearing Pads, Filter Fabric, Geocomposite Drain Board, Steel Pipe Casing, BMP Material, RCP, Dump Fees, Misc. Metals, Lumber

Project Scope:

Project consists of construction 25-foot-long triple arch culvert bridge will be replaced by a concrete slab bridge approximately 58 feet in length with the ability to handle large storms. The project will also improve the alignment and sight distance for that portion of Live Oak Park Road.

REVISED BID DATE: October 28, 2021 @ 2:00PM

REYES CONSTRUCTION, INC.

State License Number 507561

1383 South Signal Drive, Pomona, CA 91766

Phone: 909-622-2259 Fax: 909-622-3053

Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

RCI is an equal employment opportunity contractor and we are committed to encouraging the participation of DBE Subcontractors/Suppliers.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

- 1) Via iSqFt - please send an email request to estimating@reyesconstruction.com
- 2) Via BUYNET County of San Diego Online Procurement System <https://buy.net.sdcounty.ca.gov/>

Please e-mail Quotes to: Estimating@reyesconstruction.com



California Sub-Bid Request Ads



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: VICTOR LE
Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 80 – CONSTRUCTION ON STATE HIGHWAY AND CITY STREET IN ALAMEDA COUNTY IN BERKELEY AND ALBANY FROM 0.6 MILE NORTH OF UNIVERSITY AVENUE OVERCROSSING TO 0.3 MILE SOUTH OF EL CERRITO SEPARATION AND OVERHEAD

Contract No. 04-0A7724

Federal Aid Project No. ACIM- 0801(121)E
Disadvantaged Business Enterprise Goal Assigned is 17%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

**REVISED BID DATE:
OCTOBER 20, 2021 @ 2:00 P.M.**

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, BRIDGE, CELLULAR CONCRETE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, DELINEATION, CRACK SEALING, ELECTRICAL, EROSION CONTROL, FENCING, HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SIGN STRUCTURE, STAMPED/TEXTURED PAVING, STRIPING, SURVEY/STAKING, SWPPP/ WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 3 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE SUBBASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the Dropbox site at

<https://www.dropbox.com/sh/m517d8y5irrma1s/AAAgGa-tcqZV8hFik9fw5Qofa?dl=0> or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (510) 261-0478 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a Prevailing Wage Job. GBI is an Equal Opportunity/Affirmative Action Employer



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
Excavation, HMA, structural concrete, minor concrete and drainage
Hwy 80 Berkeley and Albany
Caltrans #04-0A7724**

REVISED BID DATE: October 20, 2021 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Surface Movement Monitoring, Construction Area Signs, Traffic Control System, Type II & III Barricade, Portable Delineator, Plastic Traffic Drums, Portable Changeable Message Sign, Alternative Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis and Report, Sweeping, Temporary Active Treatment System, Treated Wood Waste, Noise Monitoring, Temporary High Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Lean Concrete Backfill, Lightweight Cellular Concrete Backfill, Decorative Boulders, Rock Blanket, Rock Surfacing, Planting & Irrigation, Hydroseed, Compost, AC Dike, Tack Coat, Cold Plane AC, Steel Soldier Pile, Permanent Steel Casing, CIDH Concrete Pile, High Density Polyethylene Pipe, Ductile Iron Pipe, Wrought Iron Fence, Structural Concrete, Fractured Granite Texture, Bar Reinforcing Steel, Sign Structure, Pedestrian Barricade, Timber Lagging, Underground, Imported Biofiltration Soil, Trash Barrier Rack, Geocomposite Drain, Geomembrane (Water Barrier), Drainage Inlet Marker, Adjust Utilities, Rock Slope Protection, Minor Concrete, Detectable Warning Surface, Guard Shack Pad Minor Concrete, Pre/Post Construction Surveys, Misc. Iron & Steel, Isolation Casing, Misc. Metal, Signal & Lighting, Remove Sanitary Sewer, Monument, Prepare & Paint Concrete, Concrete Star Nosing, Fencing, Gates, Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Handrailing, Cable Railing, Concrete Barrier, Striping & Marking, Maintain Existing Traffic Management System Elements During Construction, Modify Ramp Metering Systems, Modify Traffic Monitoring Systems, Modify Camera Systems, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

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a visualization of their data. Of course, there will also be specialist roles that include Data Analysts and Data Engineers, who have deeper training and experience in how to build more complex analytic models."

—Warren Kudman, CIO,
Turner Construction Company

Bring or build the talent in-house

"I believe there is value in every functional area across a company having a resident data analyst with data literacy skills, whether or not it is in their official job title. Someone who likes to dig into the data, understand it, question it, and be able to run simple queries to answer business questions. Incorporate data analytics skills into existing job descriptions as you look to hire new or grow existing employees. Look for folks who are curious and want to continue to grow."

—Jenny Moshea, Chief Information Officer,
Sellen Construction

"If construction companies don't start building this talent in-house or bring it in from outside sooner than later, they are going to be behind the curve. It will be important to have a data analyst or scientist on staff or on retainer and a data visualization specialist to present the data in a way that it can be consumed. Companies should work with their IT departments to see what is currently available in house, what is provided through an existing consultant network or what options their ERP provider has for them with regards to data management and analytics"

—Matt Lamb, Chief Innovation Officer, Rosendin

Emerging construction roles

Good data is imperative to decision making. Who manages the data and how continues to reveal itself as the industry evolves. So, we asked, "What type of construction roles do you expect to emerge or expand in the coming decade as construction becomes more data driven?"

Visit the link below for the full article:

<https://constructionblog.autodesk.com/construction-leaders-share-needed-data-skills/>



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin & Donat Galicz

**REQUEST FOR MBE/WBE/VBE/SBE/LBE
SUBCONTRACTORS AND SUPPLIERS FOR:**

Evergreen Valley College

Entry Road and New Parking Lot 4/5

Phase 1, #32166, Bid #X2016.0104

San Jose/Evergreen Community College District

BID DATE: October 19, 2021 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Survey, Sawcut, SWPPP, Install Erosion Control, Building Demo, Tree Removal, Cold Mill, Temp Fencing, Fencing, Bollards, Concrete, Electrical, Street Lighting, Striping, Signage, Landscape, Irrigations, Construction materials, Storm Drain, Storm Drain Structures, Raw Water, Monument Signs, Synthetic Turf and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) and Donat Galicz (510-809-3498 dgalicz@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimators or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from MBE/WBE/VBE/SBE/LBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage MBE/WBE/VBE/SBE/LBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



California Sub-Bid Request Ads



11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: **MICHAEL GATES**
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 174
CONSTRUCTION ON STATE HIGHWAY
IN NEVADA COUNTY NEAR PEARDALE FROM
MAPLE WAY TO YOU BET ROAD**
Contract No. 03-4F3704

Federal Aid Project No. ACHSST-P174(014)E
Disadvantaged Business Enterprise Goal
Assigned is 18%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: October 15th, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

MINOR CONCRETE AND ADJUST INLET

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA, or reviewed and downloaded from the drop box at : https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABrd0ba51_kN3GtAESfBUoa?dl=0

Fax your bid to (925) 803-4263 to the attention of Estimator Michael Gates. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: **VICTOR LE**
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS RTE 70 STATE HIGHWAY IN YUBA
COUNTY NEAR MARYSVILLE FROM 0.2 MILE NORTH
OF LAURELLEN ROAD TO SOUTH HONCUT
CREEK BRIDGE**
CONTRACT NO. 03-4F38U4

FEDERAL AID PROJECT NO. ACHSNH-P070(144)E
Disadvantaged Business Enterprise Goal Assigned
is 14%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: OCTOBER 20TH, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**BIOLOGIST CONSULTANT, BOX CULVERT, CLEARING
AND GRUBBING/DEMOLITION, COLD PLANE, CON-
STRUCTION AREA SIGNS/DELINITION, ELECTRICAL,
EROSION CONTROL, FENCING, LEAD COMPLIANCE
PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE
STRUCTURE, ROADSIDE SIGNS, RUMBLE STRIP,
STRIPING, LOCATING & MAPPING UNDERGROUND
UTILITIES, SWPPP PREP/WATER POLLUTION CON-
TROL PLAN PREPARE, TEMPORARY EROSION CON-
TROL, TRAFFIC CONTROL SYSTEM, UNDERGROUND,
VEGETATION CONTROL, WELL ABANDON, TRUCK-
ING, WATER TRUCKS, STREET SWEEPING, CLASS
2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT
(TYPE A) MATERIAL, HOT MIX ASPHALT (OGFC) MA-
TERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices lo-
cated at 11555 Dublin Boulevard, Dublin, CA or 7700 Col-
lege Town Drive, Sacramento, CA, or at your local Build-
ers Exchange, or reviewed and downloaded from our Drop
Box: https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABrd0ba51_kN3GtAESfBUoa?dl=0 or from the Own-
er's site at [www.dot.ca.gov/hq/esc/oe/weekly_ads/all_](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: **VICTOR LE**
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS RTE 80
IN SOLANO COUNTY IN FAIRFIELD AND VACAVILLE
FROM 1.0 MILE WEST OF RED TOP ROAD
UNDERCROSSING TO 0.4 MILE EAST OF
LEISURE TOWN ROAD OVERCROSSING**
CONTRACT NO. 04-4G0804

FEDERAL AID PROJECT NO. ACIM-0802(375)E
Disadvantaged Business Enterprise Goal Assigned
is 15%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: NOVEMBER 10TH, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMO-
LITION, COLD PLANE, CONCRETE BARRIER, CON-
STRUCTION AREA SIGNS/CHANNELIZER/MARKERS
& DELINEATION, ELECTRICAL, EROSION CONTROL,
FENCING, LANDSCAPING & IRRIGATION, LEAD COM-
PLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR
CONCRETE, MINOR CONCRETE STRUCTURE, LEAN
CONCRETE BASE, PIPE LINING, ROADSIDE SIGNS,
RUMBLE STRIP, SIGN STRUCTURE, GROUND AN-
CHOR WALL, SOUNDWALL (MASONRY), PAVEMENT
& TEXTURED CONCRETE, STRIPING, SWPPP PREP/
WATER POLLUTION CONTROL PLAN PREPARE, TEM-
PORARY EROSION CONTROL, TRAFFIC CONTROL
SYSTEM, EDGE DRAIN/HORIZONTAL DRAIN, UN-
DERGROUND, VEGETATION CONTROL, TRUCKING,
WATER TRUCKS, STREET SWEEPING, CLASS 2 & 3
AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE
MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL,
ASPHALT TREATED PERMEABLE BASE, RUBBERIZED
HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA
(GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices lo-
cated at 11555 Dublin Boulevard, Dublin, CA or 3855 N.
Freeway Blvd, Suite 100, Sacramento, CA, or at your local
Builders Exchange, or reviewed and downloaded from the
DROP BOX Link:

https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly_ads/all_](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

W.A. Rasic Construction Company
Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE) and Women Business Enterprise (WBE).

**City of San Diego
Pure Water Program (PWP)
Morena Conveyance South, Morena Pipeline
and Morena Conveyance Bike Lanes (BL)
Bid No. K22-1797-DBB-3
Bid Date: November 9, 2021 @ 2:00 PM**

Engineer's Estimate: \$ 101 Million
Outreach: DBE/ MBE/WBE
Senior Estimators: Mark Setzer / Ben Sebat
Phone: (562) 928-6111
Email: msetzer@warasic.com & bsebat@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Electrical including Fiber Optic Cable & Conduit, AC Cold Milling / Demolition, Asphalt Cap Paving & Crack Seal, Traffic Signals / Loop Detectors & Signal Modifications, Slurry Seal (Type 1,2,3), Minor Concrete, Pre-Construction Video, Landscaping, Temporary Highline, Sawcutting, Potholing, Ground Improvements, Striping, Welding, Install 12", 16", 30", 36" & 48" Pipeline including Appurtenances, Fencing, Furnish Steel & PVC Pipe, Furnish Valves & Appurtenances, Furnish Sand & Gravel, Furnish CSLM / PCC and Asphalt, Traffic Control Signs & Equipment, Cathodic Protection, Trucking, SWPPP Development, Dewatering (Hazardous & Non-hazardous), Contaminated Soils (Monitoring, Hauling & Disposal), Traffic Control Plans / Engineering, Equipment Rental, Shoring Equipment.

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link

<https://www.dropbox.com/sh/c6xg8x8vi3axkp7/AAB7MvresJQfL8Lr-IBFijeAa?dl=0>

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%.

W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

TAFT ELECTRIC COMPANY
1694 EASTMAN AVENUE,
VENTURA, CA 93003
Phone: (805) 642-0121
Fax: (805) 644-1542
Contact: **Arnold Tostado**
Email: atostado@taftelectric.com

Invites sub-bids from qualified DBE businesses for the following project:
Hueneme Road Corridor Traffic Signal & Safety Improvements
Spec No. RD22-04
Location: County of Ventura
BID DATE: 10/19/2021 @ 2:00PM

Scope of work/Trades:
Traffic Control, Construction Signing, Water Pollution Control, Clearing & Grubbing, 6" AC Dike, Striping

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise (DBE) subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

With SBE you can:

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Subcontractors, Vendors,
and Suppliers

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Contact us at 800-800-8534 or sbe@sbeinc.com



California Sub-Bid Request Ad



An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified **Disadvantaged Business Enterprise (DBE)** for the following project:

Caltrans ~ 03-1H18U4

Route 80 In and Near Truckee from 0.2 Mile West of Donner Park Overcrossing to Route 89/267 Separation - Nevada County 03-NeV-80-13.0/16.5 ~ Project ID 0321000106

Roadway excavation, JPCP and furnish polyester concrete overlay.

REVISED Bid Date: October 13, 2021 at 2:00 PM

****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

CONTACT:

Debby Pannell

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to:

-Lead Compliance Plan -Develop Water Supply -Construction Area Signs -Traffic Control System -Stationary Impact Attenuator Vehicle -Type III Barricade -Temporary Traffic Stripe (Paint) -Plastic Traffic Drums -Portable Radar Speed Feedback Sign System -Temporary Pedestrian Access Route -Portable Changeable Message Sign -Temporary Railing (Type K) -Temporary Crash Cushion -Temporary Traffic Screen -Prepare Storm Water Pollution Prevention Plan -Rain Event Action Plan -Storm Water Sampling and Analysis Day -Storm Water Annual Report -Temporary Erosion Control Blanket -Move-In/Move-Out (Temporary Erosion Control) -Temporary Hydraulic Mulch (Bonded Fiber Matrix) -Temporary Cover -Temporary Check Dam -Temporary Drainage Inlet Protection -Temporary Fiber Roll -Temporary Gravel Bag Berm -Temporary Silt Fence -Temporary Construction Entrance -Street Sweeping -Temporary Concrete Washout -Temporary Creek Diversion Systems -Treated Wood Waste -Temporary High-Visibility Fence -Clearing And Grubbing -Roadway Excavation -Shoulder Backing -Sand Bedding -Wood Mulch -Check and Test Existing Irrigation Facilities -Bonded Fiber Matrix -Rolled Erosion Control Product (Netting) -Compost -Class 2 Aggregate Base -Base Bond Breaker -Hot Mix Asphalt (Type A) -Minor Hot Mix Asphalt -Place Hot Mix Asphalt Dike (Type E & Type F) -Tack Coat -Remove Asphalt Concrete Dike -Cold Plane Asphalt Concrete Pavement -Jointed Plain Concrete Pavement -Drill And Bond (Dowel Bar) -Drill And Bond (Tie Bar) -Individual Slab Replacement (RSC) -Replace Joint Seal (Asphalt Rubber) -Remove Concrete Pavement (CY) -Grind Existing Concrete Pavement -60" Cast-In-Drilled-Hole Concrete Pile (Sign Foundation) -Structural Concrete -Drainage Inlet -Minor Concrete -Furnish And Install Sign Structure -Polyester Concrete Overlay -Plastic Pipe -Reinforced Concrete Pipe -Corrugated Steel Pipe -Slotted Plastic Pipe -Corrugated Steel Pipe Downdrain -Anchor Assembly -Alternative Flared End Section -Abandon Culvert -Abandon Inlet -Cleaning, Inspecting, and Preparing Culvert -Sand Backfill -Cured-In-Place Pipeliner -Concrete (Ditch Lining) -Rock Slope Protection -Detectable Warning Surface -Pre/Post Construction Surveys -Miscellaneous Iron and Steel -Manhole Frame and Cover -Concrete Barrier Delineator -Delineator (Class 2) -Signage -Midwest Guardrail System (Steel Post) -Vegetation Control -Transition Railing (Type WB-31) -End Anchor Assembly -Two-Component Paint Pavement Marking and Stripe -Rumble Strip (Asphalt Concrete Pavement and Concrete Pavement) -Traffic Stripe -Maintaining Existing Traffic Management System Elements During Construction -Locating and Mapping Underground Facilities -Fiber Optic Cable Systems -Modifying Lighting Systems -Modifying Sign Illumination Systems -Modifying Traffic Monitoring Stations -Mobilization -Etc.

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed for free at the Caltrans website: www.dot.ca.gov/hq/esc/oe. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. ****Submit ALL Bid/Quotes via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please include your CSLB License Number & DIR Registration Number on all bid/quotes.** Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before Bid Day.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



Washington State Sub-Bid Request Ad



Subcontractor/Supplier Bids/Proposals Requested

Skanska is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified **DBE, MBE, WBE** subcontractors and suppliers related to the scopes of work below for the

**Eastside Rail Corridor Regional Trail NE 8th Street Crossing
Bellevue, WA**

**Owner: King County, Washington State
No. KC0003461210**

Please Submit Proposals By: November 2, 2021 - 1:30 PM

This project has MBE 10% - WBE 6% Participation

Plans & Specs can be accessed and download online at Building Connected here:

<https://app.buildingconnected.com/projects/615787f2243a2f00c0187b4/bid-packages>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Demolition, Roadway Excavation, Aggregates, Ready Mix Concrete, Bridge Bearing Pads, Erosion Control Materials, Structural Steel, Bridge Cladding, Precast Concrete Fascia Panels, Geosynthetic Retaining Wall, Joint Seal Assembly, Pipe Supply, Rip Rap, Erosion Control, Hazardous Material Hauling, Signs, Bar Reinforcing Steel, Minor Concrete Flatwork, Stairs, Fence and Railing, Electrical, CIDH Concrete Piling, Asphalt Paving, Striping, Landscape, Irrigation, Wet Utilities, Storm Drain, Clear & Grub, Survey, Quality Control, Trucking, and Sweeping.

Requirements: Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE/MBE/WBE Company, please provide your certification letter with your proposal. If you are a Non DBE/MBE/WBE, please indicate all lower-tier participation on your quotation as it will be evaluate it with your price. In order to assist DBE/MBE/WBEs subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please include Washington License Number on all quotes submitted.

**Skanska is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360

Lead Estimator: Jeanine Soriano • Email: bids.socal@skanska.com

Entrepreneurs Giving Young Latino Business Owners a Helping Hand

Continued from page 1

This well-aligns with a "Diversity in Innovation" Working Paper by the Harvard Business School (HBS) that documents the patterns of labor market participation by gender and various ethnic minorities in venture capital firms and as founders of venture capital-backed startups. It found that, from 1990-2016, Hispanics had been around a mere 2% of the entrepreneurial and venture capital labor pool, despite the fact that the group had much higher representation in education programs that lead to careers in the sector. The HBS survey documented a systematic and persistent lack of Hispanic American labor market participation in the innovation sector—through both entrepreneurs and the venture capitalists that fund them. In addition to documenting this empirical regularity, it found this is not driven by a lack of supply of highly trained Hispanics having cited that the representation of Hispanics in MBA programs has been substantially higher than their representation in the venture capital and entrepreneurial sectors for the past two decades.

Overtly sensitive to the extent to which Gen X and Gen Z Latino entrepreneurs have felt marginalized—and amid a glaring lack of formal

advocacy and representation despite this group's collective size, scale and contribution to the U.S. economic picture—Watson and Segarra launched the LatinX Travel Club as a way to connect and promote both cultural immersion travel and general interaction among this unique group of aspirationals...one one of the youngest, most diverse and fastest-growing populations of the Western Hemisphere.

Given its moniker, the LatinX Travel Club does certainly help facilitate and spotlight meaningful and memorable travel experiences among its members, but the club's services extend far beyond the tourism realm as driven and scaled by Watson's Ventyour, Inc. venture, which develops software allowing users and businesses to network and communicate in real-time via location services, marketplace and unified messaging. Other Ventyour brands designed to directly benefit the Latino small business community include its LatinX TechX & Entrepreneur platform that not only facilitates awareness and discussion around the latest trends in technology and innovation, but also provides entrepreneurs with information to empower them as small business owners. Ventyour's arts and culture-focused LatinX Música & Films platform highlights new artists, promotes representation in films and

keeps the music vibe flowing, while its LatinX FitX & Wellness platform promotes healthy lifestyle choices and self-care. This understanding 2021 reports cite the U.S. Hispanic adult obesity rate of 44.8 percent, nearly half of the population, which exceeds that of white adults at 42.2 percent.

As one key aspect of the LatinX community, photos and videos of member travel and other consequential experiences are shared throughout the organization's social media platforms boasting over 200,000 collective followers worldwide. The @LatinXTravelClub Instagram itself boasts 156,000 followers, which is one of many clear indicators that Watson's approach—and mindset—is resonating. "It's not that we don't belong in either world, but rather we belong in both worlds...there is a biculturalism to us that we need to be able to fully celebrate and be proud of...the love of travel can really help push forward our culture," Pablo Segarra, CEO of LatinX Travel Club stated publicly.

Also noteworthy is Ventyour's first annual October 2021 LatinX Travel Summit during Hispanic Heritage Month—a multi-day event in Miami, Florida. The summit, which represents

the culmination of the organization's efforts in the realms of tech, travel and media, is both a celebration and a means to bring the Gen X and Gen Z Latino entrepreneur community together, face-to-face, to gain insights, network, connect with brands, be inspired and grow professionally together as a unit. The event features business showcases, entertainment and performances, access to LatinX community thought leaders and both media visibility and business funding opportunities. At the summit, Ventyour will also debut a new tech app to showcase underrepresented Entrepreneurs and Businesses.

The event's size, scale and purpose has attracted an array of industry-leading Latin American tourism purveyors and strategic partnerships with world-leading multinational brands like Latam Airlines, the largest airline in Latin America; Universal Music Group, the world's largest record label; and Diageo, the world's third largest spirits company.

"We are cultivating a community that empowers and recognizes LatinX entrepreneurs and celebrates their ingenuity, innovation and significance to the national economy—and brands

Continued on page 7



California Sub-Bid Request Ads

ANVIL BUILDERS

1475 Donner Ave. San Francisco, CA 94124
Phone: 415-285-5000 • Fax: 415-285-5005

Request for LBE's

Subcontractors and Suppliers for

Project: Oceanside Water Pollution Control Plant Building 042 Primary Clarifier Improvements

Contract No: WW-648

Bid Date: Thursday, October 21, 2021

Bid Time: 2:00 PM

The objective of the project is to repair and replace existing wastewater process equipment by performing selective hazardous material mitigation and abatement work, selective concrete and equipment demolition work, replacement of the existing primary helical scum skimmers, scum skimmer W3 spray water system including structural support upgrades, primary scum pit bubbler level enclosures, compressed air system, ultrasonic level sensors, primary effluent pneumatic operated butterfly valves, and related mechanical, electrical, and instrumentation and controls equipment. The work is to be performed in San Francisco, California. The range of the Engineer's estimate is \$6,500,000 to \$7,000,000.

Seeking all trades (but not limited to): Concrete, Electrical, Painting & Coating, Mechanical Piping, Plumbing/SS Pipe Work, Instrumentation & Controls, Demolition, Millwright/Mechanical Equipment Installation, and other required work and trades.

Seeking all trades (but not limited to): Trucking, sawcutting, grinding, paving, striping, CCTV, traffic control, survey, microtunneling, jack and bore, and other required work and trades.

In order to view the plans, specifications, and requirements a confidentiality agreement must be signed.

Please contact our office for the confidentiality agreement or visit:

<https://webapps.sfpuc.org/bids/bidDetail.aspx?bidid=4329>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project?

Please email or fax your response to

estimating@anvilbuilders.com / 415-285-5005.

ANVIL BUILDERS

1475 Donner Ave. San Francisco, CA 94124
Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's

Subcontractors and Suppliers for

Project: Enhanced Treatment and Site Upgrade Program – Phase 1A Aeration Basin Modifications Project
Project No: 800-532

Bid Date: Tuesday, November 9, 2021

Bid Time: 11:00 AM

The Union Sanitary District Enhanced Treatment and Site Upgrade Program – Phase 1A Aeration Basin Modifications Project consists of civil, mechanical, structural, HVAC, electrical and instrumentation improvements to existing Aeration Basins and associated facilities.

Seeking all trades (but not limited to): Mechanical Piping, Electrical, Instrumentation and Controls, Concrete, Painting/Coating, Grading, AC Paving, Underground Utilities, Crack Repair, Spall Repair, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://unionsanitary.ca.gov/about-us/usd-construction-projects/projects-out-to-bid>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to

estimating@anvilbuilders.com / 415-285-5005.



1395 Evans Avenue, San Francisco, CA. 94124
Phone: (415)227-1040 Fax: (415)227-1046

Contact: Don Hart – dhart@mitchell-engineering.com,
Scott Tilley – stilleym@mitchell-engineering.com or
Kathy Strebblow – kstrebblow@mitchell-engineering.com

All Qualified AND/OR Certified Disadvantaged Business Enterprise (DBE) including WBE & MBE are invited to forward bids/quotes. All Subcontractors, Truckers and Material/Equipment Suppliers are requested to forward their bids/quotes for the following Project:

Delaware Street Relief Sewer, City Project No.: 46S003-46S17-0553-46320

Location: San Mateo, California Bid Date: October 19, 2021, at 2:00 PM

The project is also subject to have all subcontractors listed in the bid with a DIR Number.

Mitchell Engineering is seeking qualified subcontractors and suppliers for the following:

Trucking/Hauling, SWPPP, Traffic Control, PVC Material, Micro-tunneling, Geotechnical Instrumentation & Monitoring, Manholes, CCTV Inspections and Sidewalks.

Plans and specs are available at no cost to interested firms. Please contact our office @ (415)227-1040 or email: stilleym@mitchell-engineering.com

ANVIL BUILDERS

1475 Donner Ave. San Francisco, CA 94124
Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's

Subcontractors and Suppliers for

Project: Wastewater Treatment and Reclamation Plant Improvement

Contract No: S-52

Bid Date: Thursday, October 28, 2021

Bid Time: 4:00 PM

The Project consists of constructing a turn-key, fully furnished, Packaged Membrane Bioreactor Treatment Facility, packaged Sludge Dewatering System, Coarse Screening System, UV disinfection, sewage pumping systems, yard improvements, chemical feed system and storage improvements, electrical and communications upgrades, stand-by generator, and a packaged tertiary treated wastewater distribution system for the City Wastewater Treatment and Reclamation Plant at 1 Chaix/Thomann Lane, St. Helena, CA 94574. The Design Engineer's opinion of probable construction cost is estimated at approximately: \$11,485,500 US Dollars.

Seeking all trades (but not limited to): Mechanical Piping, Pump Installation, Electrical, Instrumentation and controls, Concrete, Grading, Paving, Underground Utilities, Flow Passing, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://www.sthelenabids.com/jobs/public>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to

estimating@anvilbuilders.com / 415-285-5005.

CAHILL CONTRACTORS LLC

requests bids from Certified SBE

Subcontractors and Suppliers for

ALL trades EXCEPT:

Fire Sprinkler / Solar Photovoltaic

180 JONES - REMAINING TRADES

180 Jones Street, San Francisco, CA

This is an SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 10/29/21 @ 2PM

Voluntary Virtual Pre-Bid Meeting:

10/18/21 @ 10AM

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT: Colby Smith at

estimating@cahill-sf.com, (415) 677-0611.

Caliagua Inc.

4930 E La Palma Ave, Anaheim, CA 92807
Phone: 866-416-4214

Email: rricard@caliagua.net

Contact: Ryan Ricard

Project: East Orange County Water District PFAS Treatment Systems
Contract No. EOCWD-2021-1

BID DATE: November 2nd, 2021 @ 2:00PM

An Equal Opportunity Employer & Complies with the Standard Federal Equal Employment Specifications

All Qualified AND/OR Certified DBE Subcontractors and Material/Equipment Suppliers are requested to forward quotes for the above-referenced project.

Caliagua Inc. is seeking qualified subcontractors and suppliers for the following: Demolition, Concrete, Pre-Cast Concrete, Reinforcing Steel, Fence & Gate, Masonry, AC Paving, Misc Metals and Supports, Painting and Coating, HVAC, PVC Pipe, Carbon Steel Pipe, Valves and Accessories, Electrical and Instrumentation.

Project Documents: www.ocwdplanroom.com

Free access to the project documents can be furnished upon request. Caliagua Inc. is signatory to the Operating Engineers, Laborers, Cement Masons and Carpenters Unions. Subcontractors must possess a current contractor's license, DIR Registration, insurance and workers compensation coverage per project requirements. Subcontractors and Suppliers are expected to bid per plans and specifications. Quotes need to be submitted at a reasonable time prior to the bid date. This project has a 5% DBE participation goal, participation is highly encouraged.

Caliagua Inc.

4930 E La Palma Ave, Anaheim, CA 92807
Phone: 866-416-4214

Email: rricard@caliagua.net

Contact: Ryan Ricard

Owner: West Basin Municipal Water District
Project: Converted T22
Booster Pump Project

BID DATE: October 21st, 2021 @ 10:00AM

An Equal Opportunity Employer & Complies with the Standard Federal Equal Employment Specifications

All Qualified AND/OR Certified SLBE Subcontractors and Material/Equipment Suppliers are requested to forward quotes for the above-referenced project.

Caliagua Inc. is seeking qualified subcontractors and suppliers for the following: Reinforcing Steel, Misc Metals and Supports, Painting and Coating, HVAC, Welded Steel Pipe, Valves and Accessories, Electrical and Instrumentation. Project Documents: www.ocwdplanroom.com

Free access to the project documents can be furnished upon request. Caliagua Inc. is signatory to the Operating Engineers, Laborers, Cement Masons and Carpenters Unions. Subcontractors must possess a current contractor's license, DIR Registration, insurance and workers compensation coverage per project requirements. Subcontractors and Suppliers are expected to bid per plans and specifications. Quotes need to be submitted at a reasonable time prior to the bid date.

Entrepreneurs Giving Young Latino Business Owners a Helping Hand

Continued from page 6

are now taking notice and better appreciating the fiscal power of this population," said Watson. "This summit will galvanize our members further on both a personal and professional level while serving as a platform for connecting them with other businesses, organizations and thought-leaders that focus on, and advocate for, Millennial and Generation Z audiences."

"Somewhat stylized as the cultural SXSW of Miami, we intend each annual LatinX Travel Summit to be a conglomeration of travel; film; interactive media; music; entertainment; entrepreneurial, start-up and tech talks; and an expo—all in a single, comprehensive yearly affair held in one of America's premier Latin American-oriented cities," Watson continued.

Relative to the choice of Miami as the summit's location, Watson noted the city was selected due to its large Latin American and Caribbean population and for the city's growing reputation as "the next tech hub." "More entrepreneurs and investors are relocating from traditional tech cities to the emerging startup ecosystem in Miami," he said. "The city also has a vibrant LGBTQ community and a non-Spanish-speaking LatinX diaspora community that includes Haitians, Brazilians and Jamaicans. We relish having all of them represented at the summit."

Also philanthropy-minded, portions of the proceeds from summit ticket sales will go toward fund local charities and the allied Nexus LatinX 501(c)(3) non-profit organization, which provides scholarships allowing LatinX college students to travel on cultural immersion trips.

All told, Watson and Segarra's vision of creating a holistic platform that connects entrepreneurs, organizations and thought-leaders focused on Millennial and Generation Z audiences has come to fruition, all courtesy of the LatinX Travel Club that's dutifully filling a glaring gap. By aptly facilitating business collaborations, exploring diversity, enhancing connections, celebrating Latino culture through the arts and supporting LatinX youth, this membership organization is making a meaningful mark.

Visit link for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news_detail&articleID=4581&pageID=25





Business Toolkit

5 Tips for General Contractors to Improve Subcontractor Quality

[Article was originally posted on www.constructconnect.com]

By Jacob Davis,

Finding reputable, dependable subcontractors can be challenging.

Subcontractors can impact your ability to deliver quality projects on schedule and within budget. Besides delays and subpar work, choosing the wrong subcontractor can lead to messy legal problems. Also, issues with subcontractors can reflect poorly on a general contractor, leading to bad reviews and a bad reputation.

So, if you're looking to improve the quality of your subcontractors—check out these five tips:

1. Don't Focus Solely On Cost When Selecting Your Subcontractors

It can be tempting to always go with the lowest bid. Don't.

If you notice that a subcontractor is throwing a lowball bid, it could be because they've made a clerical error or a mistake in judgment. On the other hand, a lowball bid could be a sign of a subcontractor cutting corners.

We've found that some subcontractors just want to get the job done by performing the least amount of effort. Not all candidates will have the desire to build a reputable name or provide a quality end product."

Open and honest conversations can help avoid making the same mistake.

2. Surround Yourself With "Best-fit" Subcontractors

When we surround ourselves with the right people, it changes everything.

It's crucial to be selective about who you're working with. You'll want to collaborate with someone who has the same drive and commitment as you and your team. Some sources recommend meeting every team member in person or via video chat before making a final decision.

It may be tempting only to review a few subcontractors, but you could be missing the best candidate if you don't look at all your options. If you have doubts about a subcontractor, figure out why.

Questions to ask yourself when selecting a subcontractor:

- Are they good communicators?
- Is an implicit bias holding me back?
- Do they get irritated or flustered by problems?
- What projects have they recently completed?:

Get recommendations from a trusted colleague or search an online database to review all your options.

3. Thoroughly Investigate And Fully Prequalify Your Applicants

Before selecting a candidate, you'll need to determine whether they are fully qualified to bid on your project.

Prequalification is the process of gathering and assessing a subcontractor's capabilities. Many advise that a formal prequalification process is an essential part of bringing on a new subcontractor.

"Everybody prequalifies," noted Tom Switzer, Sr Project Coordinator and Analyst for ConstructConnect. "The question is how formalized and detailed their prequalification process is."

Most prequalification methods will look at safety records, surety and bonding, financial standing, litigation history, and check references. Some may be capable in some areas but are lacking in others.

A prequalification process can give you visibility into a subcontractor's risk. This insight can help form a well-thought-out risk mitigation plan.

4. Use Technology To Your Advantage

Modern technology offers a unique opportunity to supercharge your collaboration, communication, and productivity—leading to an overall boost in profit.

The global pandemic has only increased our dependence on technology. The right collaborative and bid management software can help avoid a costly rework. They will also keep projects on schedule and within budget.

The lack of proper insight is an issue that many contractors and subcontractors face daily. Making an informed decision based on the most up-to-date project documents allows for greater project transparency that helps to mitigate risks.

When we allow technology to help us work more efficiently, we build better teams and better structures.

5. Adopt A Growth Mindset And Learn From Prior Experiences

Because subpar contractors can wreak havoc on the jobsite, it's vital to deal with the situation immediately. Ignoring red flags can give the impression that these undesired behaviors are acceptable.

If you feel like a subcontractor isn't giving their A-game, a little coaching can help them get back on track. Having a growth mindset means embracing challenges and mistakes. Rather than being weighed down by problems, we can view them as opportunities to learn from.

Speaking with underperforming team members can help them avoid making the same mistake again.

How do I deal with a subcontractor's poor performance?

One way to keep on target is to complete a subcontractor evaluation form. Evaluating performance gives opportunities to coach and will help you assemble the best team for future jobs.

SOURCE:

www.constructconnect.com/blog/5-tips-for-general-contractors-to-improve-subcontractor-quality

Benefits of Using Bid Management Software

[Article was originally posted on www.constructconnect.com]

By: Kendall Jones

General contractors find work in several ways: open bidding, negotiated contracts, submitting proposals, design-build contracts, etc. Regardless of the solicitation method, they all have one thing in common, the general contractor will need to subcontract out some, or all, of the work to trade contractors and other vendors.

Bid management is a time-consuming process. As a general contractor you spend hours prequalifying subcontractors, creating Invitations to Bid (ITBs), and providing each invited bidder with the information, plans, and specifications they need to submit an accurate bid or proposal. And that's just for one project. Not to mention all the follow-up calls, emails, and addenda with your subs to ensure adequate bid coverage for each trade.

Keeping track of all the information flowing back and forth with all parties is about as easy as herding cats. This is why general contractors who use bid management software can not only bring order out of chaos, but they also can get a leg up on their competition and come out the victor on bid day.

Here's a look at some of the benefits of using bid management software.

Streamline Your Bid Process

Creating and sending ITBs is tedious work. After you identify all the trades you'll need, you have to identify which subs work in the project area and are capable of doing the work. Email and the ability to host or share plans electronically has been a vast improvement over fax machines and shipping out plans or relying on plan rooms and reprographers for subs to access plans.

With bid management software, general contractors can quickly identify who they want to invite to bid, create ITBs, and share plans and specs with all their invited subs all at once is a huge time saver. Providing online access to each project's plans and specs

Improve Communications

The better the communication is on a project, the better the ability to effectively collaborate. Historically, construction projects have been a disjointed mess with the various, disparate trades working independently from each other. The need for stronger collaboration in construction, even during the preconstruction phases, is due to tighter schedules and budgets along with the increasing complexity of projects.

With bid management software, general contractors can easily share information and addenda with all their bidders. Some bid management software allows general contractors to track which documents and files they've accessed and viewed, allowing them the ability to reach out and review plans and specs together with their subs to ensure a better understanding of the project and what is expected from each sub.

Ensure Bid Coverage

With bid management software, general contractors can easily track how many bids they have received for each trade and which subs have responded to their ITBs. In addition to being able to access their private network of subs, most bid management solution provides access to a larger network of trade contractors and vendors.

This allows general contractors to reach out to trade contractors who they might not be familiar with to invite to bid on their projects. Not only can this help to ensure proper bid coverage on a project, but it also will general contractors to build relationships and grow their network for future projects.

Stay Organized

Keeping on top of everything is critical to effective bid management. Being able to store and access all of your project data and documentation from a cen-

tral location makes it easy to keep all of your bids organized. Being able to create notes for each sub, track responses, and generate call logs allows you to quickly keep track of all communications.

With bid management software, general contractors can keep all of their subcontractor contact info up-to-date and easily filter through information and contact lists to find what they need when they need it.

Prequalify Subcontractors

Making informed decisions is critical when it comes to selecting which subcontractors to work with. To mitigate the risks of safety issues, schedule delays, and subcontractor default, general contractors should always vet and prequalify trade contractors before inviting them to bid on projects.

Most bid management tools allow general contractors to prequalify trade contractors using customized forms or industry-standard ConsensusDocs preconstruction forms. General contractors can then assess the risk factors of each individual trade contractor based on their safety records, financials, bonding capacities, current workload, past work experience, etc.

SOURCE:

<https://www.constructconnect.com/blog/general-contractors-benefit-bid-management-software>

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No.: 000005311
**PW AS-NEEDED PAVEMENT RENOVATION
AND SEWER REPLACEMENT NO. 14**
(GENERALAS-NEEDED (GAN)
CONTRACT G22)
(PW GAN G22 PAVE & SWR NO.14)

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on October 20, 2021**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

Scope of Work: The Work is on an as-needed basis at various locations in San Francisco, California and consists of pavement renovation, curb ramp construction, sewer replacement, traffic control, and all related work. The Work will be given out as contract service order packages that include the scope and time limit for completion.

The Contract Term is 720 days from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Contract Service Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended up to 5 years to complete the work of issued Contract Service Order, but no new Contract Service Orders will be issued after the first 4 years. The estimated construction cost is approximately \$2,500,000. For more information, contact the Project Manager Edmund Lee by phone: (628) 271-2567 or email: Edmund.Lee@sfdpw.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.64(a) – As-Needed Contracts, work shall be assigned on a Contract Service Order basis. None of the requirements of this Chapter or Administrative Code Chapters 12B, 12C and 12D.A are waived for as-needed contracts.

This Project shall incorporate the required partnering elements for Partnering Level 2. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at:

<http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Require-

ment is 25%. Contact Selormey Dzikunu at (415) 939-9339 or by email at Selormey.Dzikunu@sfdpw.org for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid meeting will be held by conference call on Monday, October 4, 2021 starting at 10:00 am.

Refer to Section 00 21 13 Appendix B for a guide to joining a Microsoft Teams meeting.

Microsoft Teams Meeting

Call in (audio only)

+1 415-906-4659,,598878403#

United States, San Francisco

Phone Conference ID: 598 878 403#

OR

Join on your computer or mobile app

Click here to join the meeting

https://teams.microsoft.com/dl/launcher/launcher.html?url=%2F_%23%2F1%2Fmeetupjoin%2F19%3Ameeting_MjFjNDhiNDgtZTA1Mi00NGRiLWFjNzctNmFmOTg4NzczMmU3%40thread.v2%2F0%3Fcontext%3D%257b%2522id%2522%253a%25222d5c2cf-ce3e-443d-9a7fdfcc0231f73f%2522%252c%2522oid%2522%253a%252292807caf-3d09-47a6-8678-14c6357c04f1%2522%257d%26anon%3Dtrue&type=meetup-join&deeplinkId=9b78f063-f3da-42be-a26a-008f9b63b2ef&directDl=true&msLaunch=true&enableMobilePage=true&suppressPrompt=true

For information on the City's Contractor Development Program, call (415) 986-3999 or email cdp@imwis.com

A corporate surety bond or certified check for 2.5 percent (2.5%) of the amount bid must accompany each bid. Refer to the Project Manual for further instructions regarding submission requirements for bid security.

Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award. The bonds shall be for a sum of not less than 100% of the cumulative value of all issued Contract Service Orders under the as-needed Contract or at least 25% of the Maximum Contract amount, whichever is greater.

Class "A" license is required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

END OF SECTION

10/7/21

CNS-3516361#

SMALL BUSINESS EXCHANGE



EASTERN CONTRA COSTA TRANSIT AUTHORITY

Facility Shop Equipment Maintenance
Eastern Contra Costa Transit Authority
IFB # 2021-04

Eastern Contra Costa Transit Authority (ECCTA), a Joint Powers Agency located in eastern Contra Costa County, California, is accepting bids from qualified firms for a five-year contract with, at ECCTA's sole discretion, three one-year extensions for the maintenance and as-needed repairs of its shop equipment at 801 Wilbur Avenue, Antioch, California.

This contract shall include the furnishing of all labor, materials and services as set forth in the Scope of Work section of this IFB. A pre-bid conference and site tour for interested parties will be held on Thursday, October 14, 2021 at 10:00 a.m., local time. Attendance at this conference is recommended but not required. The purpose of the site tour is to acquaint the bidders with any and all conditions at the site and to identify and inspect the equipment.

Sealed bids are due to ECCTA on or before 3:00 p.m., local time, on Tuesday, November 16, 2021 at ECCTA's facility at 801 Wilbur Avenue, Antioch, CA 94509. Bids received after said time or at any other place other than the time and place stated in the IFB

will not be considered. A bid must be submitted on the enclosed ECCTA form. Any bid submitted on any other form will be considered non-responsive and will be rejected.

Copies of the IFB documents are available online at www.trideltatransit.com or by contacting:

Joe Chappelle
Manager of Administrative Services
Eastern Contra Costa Transit Authority
801 Wilbur Avenue, Antioch, CA 94509
procurement@eccta.org

It is the intent to award the contract according to the process and procedures described in the IFB. Following the closure of the bid submittal period, bids will be publicly opened and read. All bids must be furnished in accordance with the terms and conditions of the contract documents, including the Information for Bidders, General Conditions, Special Conditions, Scope of Work, any addenda, and Bid Form. All holders of the bid documents will be notified of all addenda and will receive copies.

Bid documents may be examined at, or may be obtained from, ECCTA:

Joe Chappelle
Manager of Administrative Services
Eastern Contra Costa Transit Authority
801 Wilbur Avenue, Antioch, CA 94509
Fax: (925) 757-2530
procurement@eccta.org

California High-Speed Rail Authority Releases 2021 Sustainability Report

[Article was originally posted on <https://hsr.ca.gov>]

As California kicks off Climate Week 2021, the California High-Speed Rail Authority (Authority) today released its latest Sustainability Report: Building an Equitable Future, detailing how this first-in-the-nation project positively contributes to the climate change struggle and helps build the most technologically advanced, electrified, and equitable transportation system in California.

Electrified high-speed rail, serving as the backbone of the state rail system, will meet the state's mobility and development goals by providing a system that connects communities, enhances economic opportunity, reduces emissions, and creates the most sustainable travel option for future generations.

"We're committed to delivering the nation's first truly high-speed rail system in a way that meets California's climate goals and lifts up underserved communities," said Authority CEO Brian Kelly. "The work being done today will improve the air we breathe and enhance the economic situations of historically disadvantaged regions of the state. This is a system that's meant to serve all Californians, so it's important that we consider all communities and invest in a workforce that reflects the diversity of the state."



"Social equity is a core component of sustainability at the Authority," said Margaret Cederoth, Director of Sustainability and Planning for the Authority. "Beyond the environmental benefits, this project will have long-lasting socioeconomic impacts to communities across California. It's essential that we develop high-speed rail to consciously promote inclusive, equitable growth."

In the past year, the Authority received national recognition with the Envision Platinum rating for the program. The Envision Platinum rating is the highest-level award from the Institute for Sustainable Infrastructure, and the award was the first time a program the size and complexity of the state's high-speed rail project has earned such an honor.

- Other key milestones from this year include:
- Preserving or restoring more than 2,320 acres of habitat;
- Planting 7,100 trees;
- Avoiding 180,000 pounds of criteria air pollutants during construction;
- Increasing small business participation to over 600 entities;
- Generating between \$10 and 11.4 billion in total economic activity in the state.

SOURCE: <https://hsr.ca.gov/2021/09/20/news-release-california-high-speed-rail-authority-releases-2021-sustainability-report/>


FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394893

Fictitious Business Name(s):
Afandi Shawarma and Falafel
 Address
533 Sutter Street, San Francisco, CA 94102
 Full Name of Registrant #1
Kaid Alameri
 Address of Registrant #1
2196 Sweet Water Drive, San Leandro, CA 94578

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-20-2021**

Signed: **Kaid Alameri**

This statement was filed with the County Clerk of San Francisco County on **09-20-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-20-2021

09/23/21 + 09/30/21 + 10/07/21 + 10/14/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394942

Fictitious Business Name(s):
Better Living Through Distrixy
 Address
1317 9th Avenue, San Francisco, CA 94112
 Full Name of Registrant #1
Natasha Anne Lee
 Address of Registrant #1
630 38th Avenue, San Francisco, CA 94121

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-01-2002**

Signed: **Natasha Lee**

This statement was filed with the County Clerk of San Francisco County on **09-23-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
09-23-2021

10/07/21 + 10/14/21 + 10/21/21 + 10/28/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394998

Fictitious Business Name(s):
Boboderma
 Address
619 Mount Vernon Avenue
San Francisco, CA 94112
 Full Name of Registrant #1
Ume Organics LLC (CA)
 Address of Registrant #1
619 Mount Vernon Avenue
San Francisco, CA 94112

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Jenny Tran**

This statement was filed with the County Clerk of San Francisco County on **09-28-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
09-28-2021

10/07/21 + 10/14/21 + 10/21/21 + 10/28/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394728

Fictitious Business Name(s):
Comm(UNITY)
 Address
44 Gough Street, Suite 104
San Francisco, CA 94103
 Full Name of Registrant #1
Kisai Henriquez
 Address of Registrant #1
1290 Potrero Avenue #101
San Francisco, CA 94110

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-28-2020**

Signed: **Kisai Henriquez**

This statement was filed with the County Clerk of San Francisco County on **09-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09-01-2021

09/16/21 + 09/23/21 + 09/30/21 + 10/07/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0395082

Fictitious Business Name(s):
Cosm
 Address
45 Bartlett Street, Unit #706
San Francisco, CA 94110
 Full Name of Registrant #1
RAC Medical Consulting, LLC (CA)
 Address of Registrant #1
45 Bartlett Street, Unit #706
San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-01-2021**

Signed: **Rory A. Carrillo**

This statement was filed with the County Clerk of San Francisco County on **10-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
10-01-2021

10/07/21 + 10/14/21 + 10/21/21 + 10/28/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394916

Fictitious Business Name(s):
Gelato Classico
 Address
576 Union Street, San Francisco, CA 94133
 Full Name of Registrant #1
Caffe Classico Foods, LLC (CA)
 Address of Registrant #1
2500 Annalisa Dr., Concord, CA 94520

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Daryl Chun**

This statement was filed with the County Clerk of San Francisco County on **09-21-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
09-21-2021

09/30/21 + 10/07/21 + 10/14/21 + 10/21/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394910

Fictitious Business Name(s):
Key Klub
 Address
850 Bush Street, San Francisco, CA 94108
 Full Name of Registrant #1
Peppercorn LLC (CA)
 Address of Registrant #1
22 Euclid Avenue, Los Gatos, CA 95030

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-21-2021**

Signed: **Paria Sedigh**

This statement was filed with the County Clerk of San Francisco County on **09-21-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-21-2021

09/23/21 + 09/30/21 + 10/07/21 + 10/14/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394872

Fictitious Business Name(s):
Kidspace
 Address
3401 Mission Street, San Francisco, CA 94110
 Full Name of Registrant #1
Kidswork Inc. (CA)
 Address of Registrant #1
3401 Mission Street, San Francisco, CA 94110

This business is conducted by **A Corporation**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-01-2005**

Signed: **Lani Hessen**

This statement was filed with the County Clerk of San Francisco County on **09-15-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
09-15-2021

09/23/21 + 09/30/21 + 10/07/21 + 10/14/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394838

Fictitious Business Name(s):
Oma Hair Salon
 Address
257 Kearny Street
San Francisco, CA 94108
 Full Name of Registrant #1
Li Chee Chan
 Address of Registrant #1
15741 Via Represa
San Lorenzo, CA 94580

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Li Chee Chan**

This statement was filed with the County Clerk of San Francisco County on **09-14-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
09-14-2021

09/16/21 + 09/23/21 + 09/30/21 + 10/07/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394796

Fictitious Business Name(s):
Setiflowers
 Address
855 Folsom Street #529
San Francisco, CA 94107
 Full Name of Registrant #1
Setareh Soheil
 Address of Registrant #1
855 Folsom Street #529
San Francisco, CA 94107

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2021**

Signed: **Setareh Soheil**

This statement was filed with the County Clerk of San Francisco County on **09-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-09-2021

09/16/21 + 09/23/21 + 09/30/21 + 10/07/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394886

Fictitious Business Name(s):
Shades of Tiffany
 Address
1360 Lombard Street #206
San Francisco, CA 94109
 Full Name of Registrant #1
Lorraine A. Calcagni
 Address of Registrant #1
1360 Lombard Street #206
San Francisco, CA 94109

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-26-1999**

Signed: **Lorraine A. Calcagni**

This statement was filed with the County Clerk of San Francisco County on **09-17-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
09-17-2021

09/23/21 + 09/30/21 + 10/07/21 + 10/14/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394957

Fictitious Business Name(s):
Taiyo Kumo
 Address
290 Guerrero Street, San Francisco, CA 94103
 Full Name of Registrant #1
Christine Kawabata
 Address of Registrant #1
290 Guerrero Street, San Francisco, CA 94103

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-07-2021**

Signed: **Christine Kawabata**

This statement was filed with the County Clerk of San Francisco County on **09-23-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
09-23-2021

09/30/21 + 10/07/21 + 10/14/21 + 10/21/21



Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395095

Fictitious Business Name(s):
al Ajwah Islamic Dawah Learning Center
Address
1010 16th Street #314, San Francisco, CA 94107
Full Name of Registrant #1
Maria Hernandez
Address of Registrant #1
1010 16th Street #314, San Francisco, CA 94107

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2021**

Signed: **Maria Hernandez**

This statement was filed with the County Clerk of San Francisco County on **10-04-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
10-04-2021

10/07/21 + 10/14/21 + 10/21/21 + 10/28/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395094

Fictitious Business Name(s):
ebd 100% Black Seed Oil
Address
1010 16th Street #314, San Francisco, CA 94107
Full Name of Registrant #1
Maria Hernandez
Address of Registrant #1
1010 16th Street #314, San Francisco, CA 94107

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2021**

Signed: **Maria Hernandez**

This statement was filed with the County Clerk of San Francisco County on **10-04-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
10-04-2021

10/07/21 + 10/14/21 + 10/21/21 + 10/28/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395101

Fictitious Business Name(s):
Principle Salon
Address
3112 24th Street, San Francisco, CA 94110
Full Name of Registrant #1
Principle Salon (CA)
Address of Registrant #1
2906 58th Avenue, Oakland, CA 94605

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Alexandra Nixon**

This statement was filed with the County Clerk of San Francisco County on **10-04-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
10-04-2021

10/07/21 + 10/14/21 + 10/21/21 + 10/28/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395113

Fictitious Business Name(s):
Impractical Ventures
Address
58 West Portal Avenue #614
San Francisco, CA 94127
Full Name of Registrant #1
Maxwell James Williams
Address of Registrant #1
48 Paloma Avenue
San Francisco, CA 94127

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-27-2021**

Signed: **Maxwell Williams**

This statement was filed with the County Clerk of San Francisco County on **10-05-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
10-05-2021

10/07/21 + 10/14/21 + 10/21/21 + 10/28/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394641

Fictitious Business Name(s):
TH Appraisals
Address
2423 43rd Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Module Construction (CA)
Address of Registrant #1
2423 43rd Avenue, San Francisco, CA 94116

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-18-2021**

Signed: **Tony Ho**

This statement was filed with the County Clerk of San Francisco County on **08-20-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
08-20-2021

09/16/21 + 09/23/21 + 09/30/21 + 10/07/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394867

Fictitious Business Name(s):
Weike International
Address
140 S Van Ness Avenue Unit 1022
San Francisco, CA 94103
Full Name of Registrant #1
Weike USA LLC (CA)
Address of Registrant #1
140 S Van Ness Avenue Unit 1022
San Francisco, CA 94103

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Wenjing Ou**

This statement was filed with the County Clerk of San Francisco County on **09-15-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09-15-2021

09/16/21 + 09/23/21 + 09/30/21 + 10/07/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395120

Fictitious Business Name(s):
Urban Rural Regional Strategies
Address
239 Carl Street, San Francisco, CA 94117
Full Name of Registrant #1
Serena Unger
Address of Registrant #1
239 Carl Street, San Francisco, CA 94117

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-04-2021**

Signed: **Serena Unger**

This statement was filed with the County Clerk of San Francisco County on **10-06-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
10-06-2021

10/07/21 + 10/14/21 + 10/21/21 + 10/28/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394769

Fictitious Business Name(s):
Chrysanthemum Publishing
Address
2348 Greenwich Street, San Francisco, CA 94123
Full Name of Registrant #1
Kallie Durkit
Address of Registrant #1
2348 Greenwich Street, San Francisco, CA 94123

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-07-2021**

Signed: **Kallie Durkit**

This statement was filed with the County Clerk of San Francisco County on **09-08-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**
Deputy County Clerk
09-08-2021

09/09/21 + 09/16/21 + 09/23/21 + 09/30/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394727

Fictitious Business Name(s):
Music Together of San Francisco
Address
1917 Ocean Avenue, San Francisco, CA 94127
Full Name of Registrant #1
Music Together of San Francisco, LLC (CA)
Address of Registrant #1
49 Broderick Street #10
San Francisco, CA 94117

This business is conducted by
A Limited Liability Partnership
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-01-2021**

Signed: **Andrew Gomez**

This statement was filed with the County Clerk of San Francisco County on **09-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09-01-2021

09/09/21 + 09/16/21 + 09/23/21 + 09/30/21

Mayor London Breed Announces Over \$12 Million in Funding for Arts Organizations

[Article was originally posted on <https://sfmayor.org>]

Mayor London N. Breed and City Administrator Carmen Chu announced over \$12 million in general operating support grants to fund arts and cultural organizations. This year's Grants for the Arts (GFTA) funding is primarily dedicated to the general operating support for arts organizations and also aims to support community parades and festivals to help restore the City's cultural vibrancy and drive its economic recovery.

"We know that the pandemic has been hard on all of us, but it has been especially difficult for our city's artists and cultural organizations," said Mayor Breed. "The arts are part of what makes San Francisco so special and create an inclusive atmosphere for all who live in and visit our city. During this critical time in our economic recovery, we need to do everything we can to bring back our community festivals that are loved by so many, and support those who contribute to our city's vibrant culture."

As president of the Board of Supervisors, Mayor Breed spearheaded Proposition E, which was passed by voters in 2018 and allocated 1.5% of hotel tax revenue to the arts. Due to the loss of hotel tax revenues brought on by the COVID-19 pandemic, Mayor Breed allocated funding from the General Fund to backfill losses during this year's budget cycle. Mayor Breed's budget for Fiscal Year 2021-2022 also includes \$12 million for GFTA to support arts organizations, as well as parades and festivals.

"Cultural festivals and arts have always been an essential part of San Francisco's vibrant community. They draw people to San Francisco, bring communities together, and in many ways, define our experiences here," said City Administrator Carmen Chu. "Supporting our arts organizations during these challenging times is key to our City's recovery."

The City Administrator manages GFTA, a program that has provided a stable and dependable source for general operating costs to support the City's arts and cultural organizations since 1961. Since its inception, GFTA has distributed over \$400 million to hundreds of arts non-profits and cultural organizations. GFTA funds over 250 arts organizations each fiscal year, including those organizing and supporting parades and festivals throughout the City.

Committed to serving San Francisco's diverse communities, this is the first year GFTA implemented a funding process that used a strong equity lens to focus on art organizations deeply rooted in and serving diverse populations.

"Having art and cultural events around every corner in the City is why people live here and it's why people from all over the world visit San Francisco. Art and culture is the soul of San Francisco," said Vallie Brown, Director of Grants for the Arts. "As San Francisco slowly comes out of our long COVID nap, it's vital that we support our arts organizations and our community's parades and festivals."

Visit the link below for the full article:

<https://sfmayor.org/article/mayor-london-breed-announces-over-12-million-funding-arts-organizations-0>



Success Stories

RVS Technology Group, Faces of Entrepreneurship Winner

[Article was originally posted on <https://cameonetwork.org>]



Ricardo Rocha,
Owner of RVS Technology Group

The Dream

When Ricardo Rocha was a teenager growing up in Mexico, he had a recurring dream. He dreamt that he had his own business and that he spoke a foreign language.

Years later, Ricardo immigrated to California and worked in many jobs, such as picking berries, construction, and landscaping. But his teenage dream stuck with him, and he knew he wanted to do something more with his life. He enrolled in night classes at Cabrillo College while he continued to work in the fields. It was there that he fell in love with computers.

Having found his passion, Ricardo decided to pursue a career in IT. He began selling comput-

ers and offering basic tech services from a small office in downtown Watsonville. But his business knowledge was limited, and he ran into a lot of barriers. Then he found El Pajaro CDC's Business Incubator Program at Plaza Vigil, where he opened RVS Technology Group's first retail space. They also provided him with business coaching and technical assistance.

Another challenge Ricardo faced was funding. Whether it was his language limitations or lack of a credit history, banks refused to give him a second look. But with the help of El Pajaro, Ricardo was able to secure a loan through the Santa Cruz Community Credit Union.

Surpassing Expectations

Today, RVS Technology Group employs 12 full-time staff and operates with a payroll of over \$30,000. And Ricardo did more than succeed in his business – he created an entire industry that was previously nonexistent in Watsonville.

Ricardo's determination and unwillingness to give up in the face of adversity put him where he is today. But he also knows he couldn't have done it without support from his community, so he does his best to give back. RVS employs young local people who are just starting their careers in tech, providing them with good-paying jobs, highly sought-after skills, and growth opportunities.

Website: <https://www.rvstg.com>

SOURCE: <https://cameonetwork.org/success-story/rvs-technology-group-faces-of-entrepreneurship-winner>

Monica Martinez, Don Bugito

[Article was originally posted on <https://cameonetwork.org>]

The Dream

In 2010, Monica Martinez had a vision for a highly sustainable, insect-based snack company. She wanted to honor the indigenous, pre-Hispanic culinary traditions of Mexico. Over the course of the next decade, Monica got the company off the ground mostly with her own funds. She worked as the sole employee of Don Bugito.

But eventually, she was ready to expand her farming operations in order to move production in-house and add new products. That's when she knew she needed additional support. Monica found ICA after working with its partner, La Cocina. In 2020, Monica participated in ICA's flagship program for growth-stage companies, The Accelerator.

At the culminating pitch event, Monica impressed the judges – including ICA's investment team. She secured a \$200K growth equity investment in Don Bugito from ICA's Growth Fund.

The infusion of capital has enabled Monica to make significant changes to her business.

Don Bugito gained a couple of new clients for its existing products. The company is also in the process of growing its insect farm and scaling it up. Monica participated in some national trade shows as well, and resumed talks with her largest distributor.

Now, Don Bugito is in the process of launching two new agricultural products: a non-GMO, organic, insect-based plant food that protects plants from other insect attacks, as well as organic chicken feed for backyard chicken farmers.

Website: <https://www.donbugito.com/>

SOURCE: <https://cameonetwork.org/success-story/women/monica-martinez-don-bugito/>



Teri Beckett, SKS Engineering and Planning, Inc.

[Article was originally posted on <https://cameonetwork.org>]



Teri Beckett is the founder, President, and Chief Engineer of SKS Engineering and Planning, Inc.

Teri Beckett is the founder, President, and Chief Engineer of SKS Engineering and Planning, Inc. As a civil engineer, ocean engineer, and arborist leading a team of four, Teri works to ensure coastal construction projects are environmentally compliant.

Early in her career, Teri served as an environmental projects manager in Everglades overseeing manatee protection, seagrass planting and protection, and dredge projects. In the 135-year history of the Port Everglades project, Teri was its first woman engineer. She soon branched out from environmental engineering into ecological restoration, striking out on her own to "build swamps for a living."

But five years after founding the firm, she lost her business partner to cancer. Then, in

2008, Teri herself received a breast cancer diagnosis.

The most difficult decision

The week after completing her chemotherapy treatments and a week prior to her daughter beginning kindergarten, Teri—a Bay Area native—moved her family from Florida to California. Despite her years of engineering and restoration experience, Teri now had to re-establish the positive reputation she'd built in Florida.

Despite having four business and personal accounts with her bank, her banker couldn't offer her a loan. Instead, Teri's banker referred her to Opportunity Fund: "Opportunity Fund saved me, basically."

Amidst re-starting her business in the Bay Area, Teri found time to lend her expertise to Hurricane Sandy recovery. Over five months, she managed a team that rebuilt 700 homes, working 12 hours a day, seven days a week.

Now, having firmly established her business in the Bay Area, Teri is tackling a contract with the Port of San Francisco. She used her most recent Opportunity Fund loan to purchase a small boat to navigate her latest job site.

Throughout unexpected health and associated financial challenges, Teri has stayed fiercely loyal to her employees, her community, and her vision for her small business: "If I'm working for somebody else and I'm not kept busy, I'm miserably bored. But I will work 80 hours a week if it's mine."

Website: <https://sksengineeringinc.com/>

SOURCE:

<https://cameonetwork.org/success-story/women/teri-beckett-sks-engineering-and-planning-inc/>

Cosimo Allegretta, FoodJets

[Article was originally posted on <https://cameonetwork.org>]

FoodJets is a local franchise web and app-based platform that allows you to order food from local restaurants. You can track your delivery driver and enjoy your delicious piping hot food without delays from other orders. FoodJets delivers one order at a time.

Most entrepreneurs would agree that being your own boss isn't for the faint of heart. Being a small business in a corporate dominated economy can be terrifying. Many small business owners wonder how they can survive or make a difference. Not Cosimo Allegretta. He is making big waves in the San Luis Obispo community. Cosimo has been on the frontlines of this pandemic by giving back to essential workers. He offers his food delivery services free of charge, day and night, to more than 15 local hospitals.

Enterprising since childhood

Cosimo is a passionate and caring spirit who

brings a little touch of authentic Italian culture everywhere he goes. Growing up in Italy, at the age of seven, Cosimo was an intuitive and observing young boy. He found inspiration in his mother's hard work and dedication to her family. Watching her tirelessly care for three young boys and his dad, he wanted to help too. She prepared homemade Italian dishes every day, on top of managing a cleaning business. Cosimo found the perfect opportunity to provide some relief to his mother. He pitched the idea of buying her a dishwasher and together they secured a bakery gig for him. Within a few short years, he bought her the dishwasher. At the age of nine, he was overseeing four other bakers to ensure that their baking was top notch.

Website: <https://www.foodjets.com/>

SOURCE:

<https://cameonetwork.org/success-story/cosimo-allegretta-foodjets/>